

**ABA Insurance Services Inc.** is a managing general agency, program administrator and wholesale brokerage that offers professional and management liability lines, financial institution bonds, surety bonds, property and general liability insurance through two business units: the ABA Program and the Small Business Group. As a licensed MGA and E&S broker in all fifty states, ABA Insurance Services has wide ranging capabilities. The company was formed in 2010 after operating as a business unit of Progressive Casualty Insurance Company for nearly twenty-five years.

**The Small Business Group** serves a diverse group of small businesses and nonprofit entities. Our goal: *Great products at competitive prices, delivered in a remarkable way.*™

## Program Strengths

- ≡ Able to provide carrier turnkey package including all policy forms/endorsements and corresponding rates
- ≡ Fully functional accounting and administrative operations
- ≡ Financial strength exceeds industry standards
- ≡ Underwriting and claims handling expertise
- ≡ Disciplined underwriting with a focus on underwriting profitability
- ≡ Experienced attorneys and claims professionals manage claims
- ≡ Proven capability to link to carrier invoice/quote/bind systems

## Products Offered

- ≡ Employment Practices Liability (EPLI)
- ≡ Nonprofit Directors & Officers Liability (with EPLI and Fiduciary Liability coverage available)
- ≡ Agent Errors & Omissions
- ≡ Miscellaneous Professional Liability
- ≡ Private Directors & Officers Liability
- ≡ Cyber Liability
- ≡ Technology Errors & Omissions

## DISTRIBUTION, UNDERWRITING/PLATFORM AND MARKETING DISTINGUISHES SBG FROM OTHER PROGRAMS

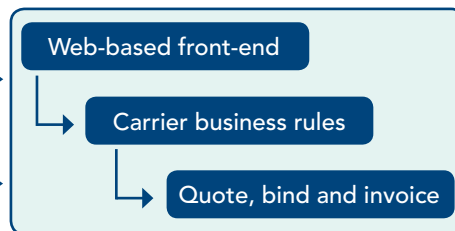
### Distribution

- ≡ 35,000 Progressive agencies
- ≡ Now available to all other agencies



### Underwriting/Platform

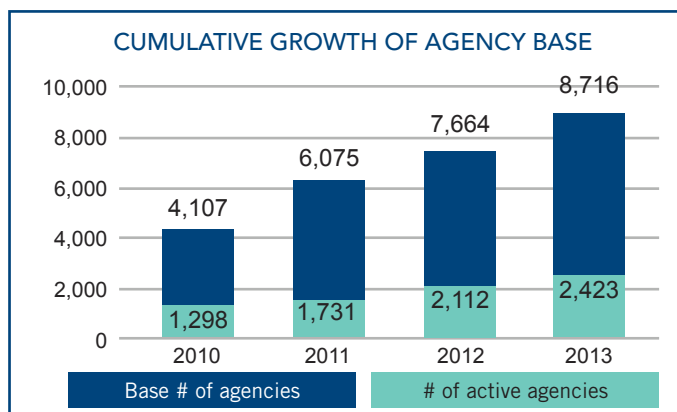
- ≡ Ease-of Use
- ≡ Supported by common process



### Marketing

- ≡ Strong field and inside sales force
- ≡ Developed marketing tools
- ≡ Marketing agreement with Progressive
- ≡ Agency/sales data analysis
- ≡ In-house customer service team
- ≡ Automated follow-up tools for consistent agent contact

CUMULATIVE GROWTH OF AGENCY BASE



GROSS WRITTEN PREMIUM

